



Head Golf Professional Search

June 1, 2024

Position:	Head Professional	Salary range:	\$150,000-\$175,000
Reports to:	Executive Manager	How to apply:	www.freshgolf.ca/cgcc
Start Date:	@ November 15, 2024	More information:	scott@vbgolf.ca

After almost four decades, the Calgary Golf & Country Club, Western Canada's premier private is in search of its next Head Golf Professional. Established in 1897, CG&CC embodies the highest standards in facilities, programming, and member services.

The next Head Professional of the Calgary Golf & Country Club must be a personable leader who is passionate about the sport of golf and driven to excel. They should be an accountable team player and a visible representative for the club. The club desires a strong communicator for both their membership, staff, and other departments. A natural ability to lead and motivate, coupled with a passion for the game, is essential.

The successful candidate will be responsible for overseeing all aspects of the Golf Operations department. This role requires close collaboration with the management team to ensure the successful administration of club programs and initiatives, aligning with the club's overall philosophy and culture of striving for excellence.

More about Calgary & the Golf Club

Calgary is the 4th largest city in Canada, boasting a population of over 1,300,000. With an economy driven by energy and financial services, it offers a dynamic and thriving environment. Located just 45 minutes from the Canadian Rockies, it's an ideal city for outdoor enthusiasts. Home to the world-famous Calgary Stampede, the city also hosts a variety of cultural events throughout the year.



The Country Club is centrally located on the banks of the Elbow River, just 5 km south of downtown Calgary. It prides itself on offering an unparalleled golfing experience. Architectural greats Willie Park and Stanley Thompson transformed the land into the exceptional course it is today.





Head Golf Professional Search

Key Responsibilities

As head Professional, the successful candidate will be responsible for managing all Golf Shop Operations. They will be the visible presence for member events, retail, instruction and all day-to-day activities. Some Key Responsibilities (but not a complete list of Job duties) are:

Member Experience

- Support the Executive Manager implementing the clubs Mission, Vision, and Core Values while collaborating with Management on golf and social opportunities to enhance the club experience.
- Grow strong relationships with the Membership ensuring trust and confidence in the operation.
- Visible and engaging with members and their guests of all ages.
- Address member concerns with an educated and professional consistency.
- Assist in the on boarding process for new members

Human Resource Management

- Support management in creating an engaging workplace culture.
- Develop an industry leading on-boarding process for staff. Maintain a relevant and continually evolving Standard Operating Procedure manual.
- Timely, pro-active communication with management, members and industry partners

Finances

- Administration of annual operational and capital finances
- Pro-actively respond to the financial position and offer creative opportunities for financial success

Retail

- Provide leadership and guidance resulting in memorable retail experiences
- Ensure strong inventory control measures are in place
- Understand the needs of the membership.

Event Management

- Ensure strong inter-departmental planning and execution of the busy fixture card
- Build constructive relationships with the Men's, Women's, Mixed and Junior club representatives to deliver memorable event experiences



Head Golf Professional Search

PGA Instruction

- Work with the Director of Instruction to ensure that there is an advanced Instructional programing for the members of the club of all demographics
- Confirm the PGA staff remain engaged with new technology & coaching methods

Candidate Profile



The perfect candidate will embody exemplary interpersonal skills, showcasing themselves as a proven collaborator and adept relationship builder.

They will exhibit unwavering dedication to acting and delivering measurable outcomes. At their essence, they epitomize honesty and integrity, coupled with a profound sense of humility, all while harboring a deep-seated passion for the industry.

- A forward-thinking strategist, possessing acute business acumen and an unwavering commitment to personal growth through continuous improvement.
- Someone skilled at exercising sound judgment and navigating complex decisions with incredible tact.
- A visible leader who exemplifies the ability to motivate, taking pride in the accomplishments of their team, and demonstrating a willingness to provide ongoing constructive feedback.
- Exhibits outstanding abilities in verbal, written, and interpersonal communication.

Desired Qualifications

- Past experience in Private Clubs
- A post-secondary education in business or a golf-related program.
- 5+ Years of leadership in Golf or Hospitality Industry
- An active participant in the PGA Zone continuing education and engagement initiatives.

To Apply

Calgary G&CC has retained **Fresh Golf** to assist in the search for a new Head Professional.

A dedicated webpage has been created including a process to apply directly online www.freshgolf.ca/gcgcc If you have any further questions, please reach out directly to Lead Recruiter Scott Kolb of Fresh Golf Solutions at scott@vbgolf.ca

Applications close on **July 5th, 2024**.